

***FastTRACK***  
**2011-2012**



## FastTRACK 2011-2012

### FastTRACK

These FastTRACK rules apply to those with an application date of August 1, 2011 or later, as well as to Members, Distributors and Associates who have never held the rank of Director or higher or who meet the requirements of the Five-Year Rule which are as follows:

- Previously held Director rank, but only prior to July 2006 PV month, or
- Held Director rank no more than two months from July 2006 through June 2011, not necessarily consecutively. (A month in which a Volume Grace Month or waiver was used counts as a month in which Director rank was held.)

Those whose application date is prior to August 1, 2011, except as indicated above, may continue to qualify for FastTRACK bonuses up to Executive Coordinator, so long as they are within the timeframes for achieving them, according to the previously published rules. Those who have yet to achieve the rank of Key Coordinator are eligible to qualify for the FastTRACK Key Coordinator bonus according to the rules published here, so long as they are still within the first 24 months after their application date. Likewise, those who have yet to achieve the rank of Master Coordinator are eligible to qualify for the FastTRACK Master Coordinator bonus according to the rules published here, so long as they are within the first 36 months after their application date.

### Eligibility

FastTRACK is open to all new Shaklee Members, Distributors and GOLD Ambassadors. In addition, Members, Distributors and Associates who joined Shaklee prior to August 1, 2011 are eligible (and will be treated as if the month they joined Shaklee was August 2011) if they have never been Directors before or if they meet the Five-Year Rule, as defined above.

Before earning any FastTRACK reward, one must become a GOLD Ambassador<sup>1</sup>.

### FastTRACK Director

#### Requirements

- Reach the rank of Director within three full months following the month you join Shaklee, and
- Maintain Paid As Rank for three consecutive months (including the month of promotion) plus the month prior to Global Conference, with no Volume Grace Months or waivers.

#### Reward

- Two Global Conference registrations (\$500 value). Registrations must be used by members of the qualifying distributorship.

### FastTRACK Senior Director

#### Requirements

- Reach the rank of Senior Director within six full months following the month you join Shaklee, and
- Maintain Paid As Rank for three consecutive months (including the month of promotion) with no Volume Grace Months or waivers.

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<sup>1</sup> One may become a GOLD Ambassador either by purchasing a GOLD, GOLD Plus or Super GOLD PAK, or by paying the Gold Ambassador fee of \$199.

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- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a “back-up” for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

### Reward

- \$1,000 Bonus

### Matching Bonus

The Original Sponsor of a FastTRACK participant who earns the FastTRACK Senior Director Bonus may qualify for a 50% matching bonus of \$500 by meeting the following requirements:

- Be a GOLD Ambassador, and
- Be a Director or above during the same three consecutive months during which the participant is maintaining the newly achieved Senior Director rank (i.e., the month that qualifications are achieved, plus the two months that follow). No Volume Grace Months or waivers may be used during this time.

In the event that the Original Sponsor does not meet the requirements above, the Matching Bonus will be paid to the Original Sponsor of the Original Sponsor if they meet the requirements (or to the Original Sponsor of the Original Sponsor of the Original Sponsor and so forth until an Original Sponsor is reached who meets the requirements).

## FastTRACK Coordinator

### Requirements

- Reach the rank of Coordinator within nine full months following the month you join Shaklee, and
- Maintain Paid As Rank for three consecutive months (including the month of promotion) and in the month before the incentive trip with no Volume Grace Months or waivers.
- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a “back-up” for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

### Rewards

- \$3,000 bonus
- Automatic Qualification for the Dream Incentive trip for two<sup>2</sup>

### Matching Bonus

The Original Sponsor of a FastTRACK participant who earns the FastTRACK Coordinator Bonus may qualify for a 50% matching bonus of \$1,500 by meeting the following requirements:

- Be a GOLD Ambassador, and

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<sup>2</sup> If you become a FastTRACK Coordinator and complete your maintenance period within the 2011-2012 Qualification Period, but do not reach the 350 points required for the 2012 Dream Trip, you will automatically qualify for the 2012 trip. If you qualify with 350 points for the 2012 trip and start your maintenance period for FastTRACK Senior Coordinator on or before June 30, 2012 but complete the maintenance period after June 30, 2012, you must have the required points for the 2013 trip. (In other words, you may not automatically qualify for a second trip based on the same activity that qualified you for the first trip.)

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- Be a Director or above during the same three consecutive months during which the participant is maintaining the newly achieved Coordinator rank (i.e., the month that qualifications are achieved, plus the two months that follow). No Volume Grace Months or waivers may be used during this time.

In the event that the Original Sponsor does not meet the requirements above, the Matching Bonus will be paid to the Original Sponsor of the Original Sponsor if they meet the requirements (or to the Original Sponsor of the Original Sponsor of the Original Sponsor and so forth until an Original Sponsor is reached who meets the requirements).

### FastTRACK Senior Coordinator

#### Requirements

- Reach the rank of Senior Coordinator within 12 full months following the month you join Shaklee, and
- Maintain Paid As Rank, including a special qualification for FastTRACK Senior Coordinators of 5000 Organizational Volume Outside the Strongest Leg, for three consecutive months (including the month of promotion) with no Volume Grace Months or waivers.
- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a "back-up" for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

#### Rewards

Up to \$5,000 in cash bonuses, paid as follows:

- Hold for three consecutive months per the requirements above - \$2,500
- Hold for a fourth month (does not need to be consecutive) - \$2,500

#### Matching Bonus

The Original Sponsor of a FastTRACK participant who earns the FastTRACK Senior Coordinator Bonus may qualify for a 50% matching bonus of \$2,500 when the following requirements are met:

- The Original Sponsor must be a GOLD Ambassador, and
- The Original Sponsor must be a Director or above during the same three consecutive months during which the participant is maintaining the newly achieved Senior Coordinator rank (i.e., the month that qualifications are achieved, plus the two months that follow). No Volume Grace Months or waivers may be used during this time,

In the event that the Original Sponsor does not meet the requirements above, the Matching Bonus will be paid to the Original Sponsor of the Original Sponsor if they meet the requirements (or to the Original Sponsor of the Original Sponsor of the Original Sponsor and so forth until an Original Sponsor is reached who meets the requirements).

The Matching Bonus will be paid as follows:

- \$1,250 after your new Sr. Coordinator has held for three consecutive months per the requirements above.
- \$1,250 after your new Sr. Coordinator has held a fourth month (does not need to be consecutive).

### FastTRACK Executive Coordinator

#### Requirements

- Reach the rank of Executive Coordinator within 15 full months following the month you join Shaklee, and

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- Maintain Paid As Rank, including a special qualification for FastTRACK Executive Coordinators of having 10,000 Organizational Volume Outside the Strongest Leg, for six consecutive months (including the month of promotion), and in the month before the Top Achievers International Incentive Trip, with no Volume Grace Months or waivers.
- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a “back-up” for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

### Rewards

- Up to \$25,000 in cash bonuses, paid as follows:
  - Hold for six consecutive months per the requirements above - \$10,000
  - Hold for a seventh month (does not need to be consecutive) - \$5000
  - Hold for an eighth month (does not need to be consecutive) - \$5000
  - Hold for a ninth month (does not need to be consecutive) - \$5000
- Automatic Qualification for the Top Achievers International Incentive Trip for two<sup>3</sup>

### Matching Bonus

The Original Sponsor of a FastTRACK participant who earns the FastTRACK Executive Coordinator Bonus may qualify for a 50% matching bonus of up to \$12,500 when the following requirements are met:

- The Original Sponsor must be a GOLD Ambassador, and
- The Original Sponsor must be a Director or above during the same six consecutive months during which the participant is maintaining the newly achieved Executive Coordinator rank (i.e., the month that qualifications are achieved, plus the five months that follow), and in the months that the new Executive Coordinator maintains for their seventh, eighth and ninth month. No Volume Grace Months or waivers may be used during this time.

In the event that the Original Sponsor does not meet the requirements above, the Matching Bonus will be paid to the Original Sponsor of the Original Sponsor if they meet the requirements (or to the Original Sponsor of the Original Sponsor of the Original Sponsor and so forth until an Original Sponsor is reached who meets the requirements).

The Matching Bonus will be paid as follows:

- \$5000 after your new Executive Coordinator has held for six consecutive months per the requirements above.
- \$2500 after your new Executive Coordinator has held a seventh month (does not need to be consecutive).
- \$2500 after your new Executive Coordinator has held an eighth month (does not need to be consecutive).
- \$2500 after your new Executive Coordinator has held a ninth month (does not need to be consecutive).

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<sup>3</sup> If you become a FastTRACK Executive Coordinator and complete your maintenance period within the 2011-2012 Qualification Period, but do not reach the 1000 points required for the 2012 Top Achievers International Incentive Trip, you will automatically qualify for the 2012 trip. If you qualify with 1000 points for the 2012 trip and start your maintenance period for FastTRACK Executive Coordinator on or before June 30, 2012 but complete the maintenance period after June 30, 2012, you must have the required points for the 2013 trip. (In other words, you may not automatically qualify for a second trip based on the same activity that qualified you for the first trip.)

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### FastTRACK Key Coordinator

#### Requirements

- Reach the rank of Key Coordinator within 24 full months following the month you join Shaklee, and
- Maintain paid as rank, including the Dream Plan requirement for Key Coordinators of having 25,000 Organizational Volume Outside the Strongest Leg, for six consecutive months (the three consecutive months required for promotion to Key Coordinator plus the immediately following three months), with no Volume Grace Months or waivers.
- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a “back-up” for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

#### Rewards

- Up to \$25,000 in cash bonuses, paid as follows:
  - Hold for six consecutive months per the requirements above - \$10,000
  - Hold for a seventh month (does not need to be consecutive) - \$5000
  - Hold for an eighth month (does not need to be consecutive) - \$5000
  - Hold for a ninth month (does not need to be consecutive) - \$5000

There are no Matching Bonuses paid at the Key and Master Coordinator ranks.

### FastTRACK Master Coordinator

#### Requirements

- Reach the rank of Master Coordinator within 36 full months following the month you join Shaklee, and
- Maintain paid as rank, including the Dream Plan requirement for Master Coordinators of having 50,000 Organizational Volume Outside the Strongest Leg, for six consecutive months (the three consecutive months required for promotion to Master Coordinator plus the immediately following three months), with no Volume Grace Months or waivers.
- First Generation leaders who count for rank qualification must also maintain without use of Volume Grace Months or waivers (a fully qualified Business Leader in the same Business Leader Leg - a “back-up” for the First Generation leader in a Volume Grace Month - can also count for rank qualification purposes).

#### Rewards

- Up to \$25,000 in cash bonuses, paid as follows:
  - Hold for six consecutive months per the requirements above - \$10,000
  - Hold for a seventh month (does not need to be consecutive) - \$5000
  - Hold for an eighth month (does not need to be consecutive) - \$5000
  - Hold for a ninth month (does not need to be consecutive) - \$5000

There are no FastTRACK bonuses paid at the Senior Executive Coordinator or Senior Key Coordinator ranks. Additionally, there are no Matching Bonuses paid to the Original Sponsor at the Key or Master Coordinator ranks.