

James Sibson
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PROFESSIONAL PROFILE

James W. Sibson, Principal, Institutional Insurance for Universal Insurance Services, LLC, has 28 years of experience in the insurance industry. A subsidiary of Vanbridge LLC, Universal Insurance Services LLC is an innovative insurance and capital advisory firm.

Prior to joining UIS, Mr. Sibson was Senior Vice President for Insurance Designers of America. During a sixteen year career at IDA he was responsible for managing and growing IDA's institutional insurance footprint, leading the company's distribution efforts and developing new broker-dealer core relationships. He was consistently named among the top institutional wholesalers on a national level. In the preceding twelve years he held leadership positions at John Hancock Life, Hartford Life and Sun Life.

Mr. Sibson holds a BA from Gettysburg College and is a graduate of the American College and College for Financial Planning where he earned his CERTIFIED FINANCIAL PLANNER™ and Chartered Life Underwriter® degrees.

Mr. Sibson served as Vice Chairman of the Board of St. Paul's School, Co-Chair of The Arc Tampa Bay Foundation Omelet Party and Commodore of Carlouel Yacht Club. He and his wife Jodi have been married for 25 years and they are the proud parents of their daughter Katie and son Will.

