

simplifying **suppliers**



consulting  
growth strategies  
staffing  
supplier support

Health & Savings was founded in 2007 due to a lack of service and professionalism being offered by many suppliers in the market place.

This was leading to many owners being cash poor and overstocked on non-moving lines within their business. This is when we put together a great self help program that will help alleviate the supplier stresses put onto Pharmacy owners.

The Health & Savings model allows for us to be the interim between the pharmacy and all suppliers within the Pharmacy Business.

This will alleviate overstocking, supplier confusion and sitting on non-selling lines within the Pharmacy freeing up valued Cash Flow.

Health & Savings will also gain better buying terms and pricing for the pharmacy business through our combined buying power. We also have the availability of in-house Generic Analysis which is something that will be 100% independent of any supplier.

 **Health & Savings**  
*Helping you, Help yourself*

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**12 Business Managers nationally to help your business succeed.**

**flexible solutions for your business needs**



### **SIMPLE SAVINGS**

- Wholesaler / main supplier
- Ethical Generics
- OTC - Best buys
- OTC - Private Label
- Telecommunications
- Stationery
- Signage supplier
- Paper & Plastic Bags
- Script Folders & Labels
- Calendars
- Travel agency program

### **PHARMACY STAFFING SOLUTIONS**

- Pharmacist Recruitment
- Locum Service (we have a database of Locums)
- Dispensary Technicians & Pharmacy Assistant Recruitment
- Staff Training
- Management of Staff Key Performance Indicators (KPI's).

### **GENERICS SOLUTIONS**



With the Generics business being a major profitable area and also a substantial area for profit growth, Health & Savings has put together the strongest analytical tool in the market place.

This tool will let you know how you are performing on the top 120 Generic SKU's within your pharmacy and also how you can improve on your substitution levels to gain more out of the suppliers and the PBS Generic Rebate.

The tool will let you know how you are performing right down to each molecule strength and supplier.

### **FINANCIAL PRODUCTS**

- Financing & Re-financing
- Pharmacy Valuations
- Superannuation
- Equipment & Re-Fit Finance



**solutions that work for your business.**

*Helping you, Help yourself*

