

Ellen Schulz

Denver, CO

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Contact us to double your executive effectiveness in 90 days. Measurable results in record time.

Skills	Strategic planning and implementation Change Management Team Acceleration™ Benchmarking Competencies Profiles and Assessments Sales	Professional Speaker Executive Coach Professional Facilitator Project Management Technically proficient Politically adept
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Work History

President of Next Level Results, Inc., Organizational Performance Consulting, 1993-present
Performance Consulting with Hewlett Packard, Hyatt Hotels, Texas Instruments, American
President's Line, MWH, Caterpillar... and many more.
Executive Coach for C-level, VP's, Directors and high potentials. 1995-present
Professional Speaker-spoken at hundreds of associations, kickoff's etc... 1995-present Time
Warner, Intrado, University of Colorado, Colorado State University, U.S. Dept of Education,
Women in Technology International, Denver Chamber and many more.
Created Team Acceleration™ process proven to accelerate team performance by 1-2 years.
Developed and wrote "Global Customer Service" translated into 5+ languages.
Independent Change Management Facilitator with Pritchett & Associates 1993-1996
Engagements included: Chase Manhattan, Eli Lilly, Abbott Labs, Fleet Bank, Fireman's
Fund, Bell Atlantic, ATT, and many more. Developed three of the top ten accounts for the
firm which by the client's request were exclusive.

Branch Systems Manager-Sales, AT&T 1977-1993
Technical Director for National and Major Accounts \$50 million in annual billing, consistent
President's Club member recognized for Sales Achievement. Team recognized as Best in
Class nationally for Competitive Strategy and Execution.
Administered \$1.4 million budget-Executive Staff. Identified fraudulent reimbursement practices
that resulted in saving \$300K.
Led in real time: downsizing, reengineering, rapid growth, in the midst of technological
revolution. Consistently rated outstanding.

Education

1991 Executive MBA, Colorado State University, graduated at the top of my class, GPA 3.8
1976 B.A. in Psychology and Greek, Texas Tech University

Professional Designations

Certified Professional Behavioral and Values Analyst
Certified TriMetrix Analyst
Chairman's Club Member TTI- 2004-present
Colorado Speakers Association
Past President of the Colorado Chapter of Women in Technology (WITI)