

Are you getting results or excuses?

Sales Lagging? Missed Deadlines? Running Over Budget?

Our Research shows that Personal Accountability and Self Management are the two most critical attributes that distinguish top performers from the pack. We measure these competencies with an error rate of only 3 in 10,000.

Wouldn't you want to know this single piece of information BEFORE you hire/train and have to hear the endless excuses; then meet, coach, and fire?

This eats up your time and your resources. You can prevent these headaches with a brief, simple 30 minute assessment.

Top Performers	Very Good—Excellent	Looks for cause of the problem and takes steps to prevent future problems and gets results.
RESULTS	Personal Accountability Self Management	
<hr/>		
Mediocre	Good	Blames the system, or others for the problem. Focus is to look good in the situation. Feels responsible and has good intentions that are not acted on.
Looking Good Excuses	Following Directions Personal Accountability Fair—Good Self Management	
<hr/>		
Challenged	Poor—Fair	The victim. "I didn't know." "I couldn't..."
Excuses	Following Directions Personal Accountability Self Management	