

Aaron J. Hays

Insurance Design Network, LLC
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Background & Experience

Aaron is experienced at working with financial advisors in a point-of-sale capacity. He has cultivated professional relationships with financial advisors and understands the need to build long-term, mutually beneficial relationships. Aaron drives insurance sales through partnerships with financial advisors, beginning with assisting them to identify opportunities within their book of business. He is knowledgeable of key sales ideas and advanced sales concepts and works with his financial advisors to customize proposals for each client.

Aaron has a Bachelor's degree from Illinois Wesleyan University. He holds many insurance licenses as well as his FINRA series 6 and 63.

Aaron is constantly reading personal and professional development books to sharpen the skills of his craft as well as further develop his leadership skills. Aaron resides in the greater Chicago area.

Certifications & Education

- Illinois Wesleyan University – Bloomington, Illinois Bachelor's Degree