



Brian Adams

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Brian Adams is the founder and Chief Executive Officer of Brian K. Adams & Associates, Inc. Brian has over 25 years of experience in the life and health insurance industry. Prior to his current position Brian's career with the insurance industry was initiated as a career agent with New England Life in 1987. He later took on the role as a sales manager for that company in a regional sales office. In 1991, Brian founded Brian K. Adams and Associates, Inc. a life insurance Brokerage General Agency. The firm in its agents/agency relationship won numerous industry and company awards including New General Agency of the Year and Corporate Leaders council for the Travelers Insurance Company for 4 consecutive years. In 1996 the company changed from a Brokerage General Agency to an Insurance Processing Center for Morgan Stanley. In this role it has grown to be one of the largest centers for them in the country servicing the over 17,000 Financial Advisors in retail offices nationwide. The firm has now expanded its institutional client list to include, UBS Financial Services, Wells Fargo Advisors, Oppenheimer, and other regional firms. Brian has dedicated his time over the past 10 years to working closely with the Firm's Insurance Planning Specialists in the field. He provides strategies, mentorship, and point of sale support to these Specialists in the areas of estate planning and wealth preservation planning for super affluent clients and their families.

Brian spent many years building the Firm in and around the Boston area. In 2013, Brian returned to Boston and created BKA Private Wealth Consultants. Brian is responsible for continued growth of our wealth preservation and estate planning business utilizing life insurance. He works closely with Financial Advisors and their clients in the areas of wealth preservation planning, estate planning, business planning, and charitable planning.

Prior to the insurance industry Brian enlisted and served six years in the United States Air Force. During that time he was acknowledged as the Non Commissioned Officer of the year for the entire Air Force in 1985 and received the Meritorious Service medal twice and the Air Force Commendation Medal four times. Also, during that same time period he completed his education with an Associate Degree in Biology/Pre-med from San Antonio Community College and a Bachelor Degree in Biology from the University of Texas at San Antonio with a Minor in Business.

Brian currently shares his time between his home in Elmira, and his home in Boston where his son, Sean attends Bentley University. He is President of the Board of Directors for Soaring Capital Soccer Club. He is the boys' varsity soccer coach for Notre Dame High School in Elmira, NY. Additionally, Brian is an ODP staff coach for the New York State West Youth Soccer Association.

EDUCATION

- University of Texas at San Antonio
B.S., Biology, Minor in Business
- San Antonio Community College,
Associate Degree in Biology/Pre-med