



**Jon A. Banister, CLU<sup>®</sup>, ChFC<sup>®</sup>**

BKA Financial, LLC  
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Jon Banister brings over 30 years of experience serving the insurance needs of wealthy families, business owners, and their related entities. His extensive knowledge of advanced life insurance strategies and their applications allows him to work closely with your financial team, including attorneys and accountants, to execute the program best suited to meet your objectives.

He began his career as a Personal Producer, then District Agent, for Northwestern Mutual Life Insurance Company in Amarillo, Texas, later moving his practice to Dallas. With Northwestern Mutual Jon achieved national Top 20 as a producer and District Agent. Next, Jon was a Producer Partner for Lockton Companies in Dallas as the leader on Executive Benefits, Estate Planning, Business Succession Planning and Personal Insurance Planning for C-Suite executives.

Most recently, Jon worked for Wells Fargo as a Wealth Insurance Specialist working with Wells Fargo Advisors and their teams focusing on protection planning, wealth accumulation, supplemental income planning, and wealth transfer strategies specifically for high income and high net worth clients.

John graduated from Arizona State University with a BS in Business with a minor in Accounting. He also played on the ASU baseball team. He earned the CLU and ChFC designations and holds insurance and securities licenses in most states. He is currently serving on the Board of Directors for John Paul II High School in Plano, Texas as the Finance Committee Chair.

Jon Banister works in Texas and Oklahoma.

**EDUCATION**

- Arizona State University, Tempe, AZ  
Bachelor of Science, Business