

Rodney C. Brazzell, CLU[®], ChFC[®]



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PROFESSIONAL PROFILE

Rod is dedicated to providing quality point-of-sale support in the areas of individual and business planning utilizing life insurance. Prior to joining Pinnacle in September 2011, Rod worked with Capitas, Time Financial and Merrill Lynch, where he served as Sales Vice President, Estate Planning Specialist and Business Insurance Specialist, respectively. Rod entered the insurance and financial services industry in 1974 as an agent with Manulife Financial. He then moved to Transamerica Life in 1976 where he eventually began specializing in wirehouse business through the mid-80s. Rod spent the next five years as a branch manager for Phoenix Mutual, where he continued to focus on wirehouse business. This led to his 14 year tenure with Merrill Lynch, where he was able to concentrate all his efforts in the wirehouse environment.

EDUCATION

- Georgia State University, Atlanta, GA
B.B.A., 1974
- The American College, Bryn Mawr, PA
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