



### **Frank Chapman**

Texas Advantage Insurance Brokerage  
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#### **Background & Experience**

Frank Chapman held various senior financial management and planning positions at Conoco Oil Company and its parent, DuPont until 1995. At that point, he joined AXA Equitable as a Financial Advisor and Registered Representative. He was promoted to District Manager in 1997, a position he held until joining AIM Systems in 2005. Frank joined Texas Advantage Insurance Brokerage in 2017.

Working directly with Financial Advisors, Frank brings personal, business and estate planning strategies from concept to closure.

He provides insurance solutions that are carrier and product neutral, clearly a benefit to the Financial Advisor and to the client. When appropriate, a team approach is utilized, bringing other professionals to the table for a holistic, comprehensive approach to each situation.

Frank believes that managing expectations and consistent communication with the Financial Advisor are vital to a successful relationship. He is available for client-facing meetings, group workshops and seminars.

Insurance licensed in LA, Mississippi, and Texas Series 7, 24 and 63/65

#### **Certifications & Education**

- University of North Texas, BBA, 1976
- Penn State, Executive Management Program, 1992
- College of Financial Planning, 1995