



Brian Galey

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As a brokerage director at BGA, I work with independent insurance brokers and financial advisors to help them get their client's life insurance business done as efficiently and promptly as possible. This is not always easy in the insurance industry. It takes an expert to navigate the medical and financial underwriting land mines of all the various insurance companies and products. With twenty years of experience at the carrier, retail and general agency levels, I am that expert. If my brokers/ advisors are successful, then so am I. The opposite is also true. I am 100% commission so I am 100% invested in their success. Call me for your next case and give us a shot - (949)769-5797. Maybe we are a fit or maybe not, but if you are reading this then maybe there is a reason.

Experience: I began my career with Manulife Financial (now John Hancock), a very well respected company known within the industry for their estate planning expertise. I was part of the Orange County, CA sales team for three years before being offered an opportunity to work in Boston, Manulife's US headquarters. My technical knowledge was greatly enriched during that tenure. I was part of the advanced markets team working with estate planning attorneys and CPA's supporting our largest brokers in the country. I was then afforded another opportunity to travel the country as a director of broker dealer accounts. This gave me a great deal of real-world experience as I worked to increase life insurance sales within hundreds of independent BD firms throughout the US. After two New England winters I came back to California and worked for a local financial planning firm as an in-house insurance specialist, until helping to start BGA Insurance in 2008. BGA Insurance is a great group of people and together we produce over \$20 million of premium in annual life sales.

I am married to my wife Vanessa of six years and together we have a four year old boy and a two year old girl. We like to be as active as we can in our spare time and I even get to play golf once or twice a month. We are both involved in the Joyful Child Foundation, which helps to protect children from predators, and the Medici Foundation fighting various cancers.

EDUCATION

- Arizona State University, Bachelor in Business 1995