



Greg Nicoletti

Northeast Brokerage Incorporated
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Background & Experience

Greg assists financial advisors in New York, Connecticut, Massachusetts and Rhode Island with their clients' estate planning, life insurance and long term care needs. Prior to joining Northeast Brokerage, Greg managed the Northeast Regional office within AG Life Brokerage, wholesaling externally to over 50 independent marketing organizations. He was responsible for production goals, regional office budget, and building relationships with producers. Greg began his financial services career in 1989 with Aetna Life Insurance Company, where he served as Assistant Chief Underwriter. He worked as Director of National Accounts Underwriting at Phoenix Life Insurance Company prior to joining Travelers Life & Annuity as Regional Sales Vice President, Wirehouse Distribution. During this time, Greg earned top producing region awards for three consecutive years. Prior to his employment with AG, Greg served as Regional Life Specialist for Lincoln Financial Group representing Lincoln in the wirehouse channel.

Greg holds the Series 6 and 63 licenses from FINRA. He lives in Ellington, CT with his wife and two children.

Certifications & Education

- Fairfield University, Fairfield, CT - B.S. Business Management, 1989