



Jay J. Hochfelsen, CLU®, ChFC®

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Background & Experience

Admitted to practice law in New York and New Jersey in addition to holding various securities and insurance licenses, Jay's areas of concentration include business and estate planning and employee benefits. Jay has been active in the financial services industry for more than forty years, first as an executive with a major insurance company and then as a partner in an insurance brokerage firm.

He is a principal of Compass Benefit Planning, LLC/Skye Legacy Planning, LLC and is involved in strategic relationships with businesses and representatives in the Long Island and New York City financial and insurance communities. Among his academic achievements are the following degrees: Juris Doctor (Pace University School of Law, February 1981); Master's in public administration (Bernard M. Baruch College-CUNY August 1977), and; Bachelor's in business administration (Bernard M. Baruch CollegeCUNY August 1975). Professional designations earned include: Chartered Life Underwriter ("CLU®"); Chartered Financial Consultant ("ChFC®"); Chartered Advisor for Senior Living ("CASL®"), and; LIMRA Leadership Institute Fellow ("LLIF®").

With his comprehensive background, Jay can provide professional advice on a broad range of financial topics including financial and estate planning, wealth accumulation and retirement planning, risk management and insurance, taxation, and business planning.

Jay has taught at various industry schools and is frequently a lecturer on topics such as medical programs (employer/individual), estate and financial planning, retirement planning, and elder care. Jay actively works with charitable organizations such as Cancer Research & Treatment Foundation, Inc. (Cornell-Weill Medical Center), Community Mainstreaming Association/Community Mainstreaming Enterprise, Visions, PHCC Charity Foundation, and NYBKW Charitable Foundation (Cohen's Children Hospital). Among the industry and community recognitions, The Travelers Life & Annuity Company honored him with their prestigious Quality of Life Award and Visions (an organization dedicated to providing support and services for the visually impaired and blind) presented him with their Community Service Award.