



## **John Felton, IV**

Tennessee Brokerage Agency  
P.O. Box 11767  
6508 Baum Drive  
Knoxville, TN 37919  
Email: [jfelton@tba.com](mailto:jfelton@tba.com)  
Office: 865-588-9555  
Direct: 865-282-4922  
Fax: 865-588-9577

John entered the life insurance industry in 1988, with Manhattan Life in Cincinnati, OH. Later, he joined Tennessee Brokerage Agency (TBA) in Knoxville, Tennessee where he became President in 1996. TBA works with advisors to help find opportunities for their clients and deliver solutions to protect their future. TBA has been in the life insurance business since 1959 with a focus on helping advisors succeed.

John has served on many local and state insurance association boards as well as local civic and social organizations. He is currently President-Elect of NAIFA-Tennessee, Past Chairman of the National Association of Independent Life Brokerage Agencies (NAILBA), former Board Member of LIFE Foundation, Past President of NAIFA-Knoxville and Past President of TYGERS, a second-generation brokerage agency study group. John carries NASD Series 7 and 63 securities licenses and is Life/Health licensed in 50 states. John is married to Johnna and has four children: Hannah, Kate, Sadie and Jack.

## **EDUCATION**

- University of Tennessee, Knoxville, TN  
B.A. Political Science, 1988