



## Michael Dahlquist Designations

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Since 1990, Mike has worked exclusively in the wirehouse and broker/dealer markets providing quality life insurance consultations to financial advisors and their clients. He is considered an expert in the fields of insurance, estate planning, and wealth transfer techniques. Mike is currently with AgencyONE, a boutique life insurance brokerage general agency, where he strives to provide only the best possible service to financial advisors and their clients. Mike got his start in insurance industry in 1986, and has worked for major carriers such as Equitable, Transamerica, and AlG. He has worked almost exclusively in the wirehouse market since 1991, assisting financial advisors expand client relationships and increase revenue. Prior to joining PLAN in 2003, Mike was AVP with Pacific Life, responsible for managing the wirehouse and banking channels.

Mike lives in Northern Virginia with his wife and 12-year old son. He holds his series 6, 7, 63, and 24 licenses.

## **EDUCATION**

 University of Minnesota, Minneapolis, MN B.S. Business Administration, 1984