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Art has assisted financial advisors and their clients with implementing complex and sophisticated estate, business, and retirement planning strategies that employ life insurance as a preferred financial solution. He has over 40 years of experience as a producer (Life and Qualifying MDRT and Top of the Table), as an Estate Planning Specialist at Merrill Lynch, and as an external GA supporting a wide variety of institutional relationships including Morgan Stanley, UBS, Raymond James, US Bank, Wells Fargo Bank, Wells Fargo Advisors, Stifel Nicolas, Willis, and a selected number of individual RIA firms across the Pacific NW and Florida. Currently, Art provides life insurance planning and product expertise, point-of-sale assistance as needed, and new business development for several accounts in the northwest.

Art is past President and currently active member of Kruseway Lake Oswego Rotary.

EDUCATION

- Florida Atlantic University
Social Sciences, 1968 – 1970