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Ron started his Insurance career with Equitable in 1981 and then worked with Brokers' Service Marketing Group for 10-years before going to work as a Vice President for Marsh Private Client Life Services. In his return to BSMG, Ron brings back his extensive industry knowledge and experience.

With more than 30-years of Advanced Life Sales experience working with Financial Advisors, Ron has a high level of expertise in the areas of estate and business planning able to take a case from the conceptual stage right through to implementation. He specializes in placing impaired risk, large complex case design, and underwriting negotiation in providing support to high net worth advisors. Ron received his CLU and ChFC designations from the American College in Bryn Mawr, PA. He is a licensed Life & Health insurance agent and has his NASD Series 6 & 63.

Education

- Clark University, Worcester, MA
BS, Economics, Geography, 1978