



**Trevor Saunders ChFC®, CLU®**

Diversified Individual Brokerage  
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**Background & Experience**

Trevor Saunders serves as Diversified's VP of sales and brokerage manager. Building on a solid foundation of small business management experience, Trevor honed his insurance and financial service expertise with AXA; first in the underwriting department, then moving to the position of National Account Manager where he developed and improved the carrier relationships with several distinguished marketing organizations.

Trevor is a graduate of the AXA Group Management Program, jointly conducted by the Wharton School of Business and AXA University, and holds certifications as a Chartered Life Underwriter (CLU) and Chartered Financial Consultant (ChFC) from The American College. He is a licensed broker for life, health and variable annuities products, and holds NASD licenses 6, and 63. Trevor joined Diversified as a valued member of the firm's sales and management team in 2012.

**Certifications & Education**

- Chartered Financial Consultant, ChFC®
- Chartered Life Underwriter, CLU®