



Thomas Scarfo

Trumark Insurance
6685 Owens Drive
Pleasanton, CA 94588
Email: tscarfo@trumarkfinancial.com
Cell: **860-639-6076**
Fax: **925-396-6168**

Tom Scarfo is an experienced life insurance professional with over 10 years in the industry. Tom has spent most of his time working at the home-office level for carriers such as Prudential, MetLife and Voya. He has in-depth knowledge of case design, product positioning and protection strategies. He combines his knowledge of field underwriting, risk management and living benefit solutions to provide advanced insurance planning to clients of financial advisors and insurance professionals throughout the Northeast. Tom's support includes, but is not limited to, case design & implementation, point-of-sale assistance, client profiling and assisting advisors in identifying insurance and planning opportunities. Additionally, Tom provides training seminars and support for financial professionals and their staff to build knowledge and grow their insurance business.