



# ARC

*Alliance for  
Rail Competition*

412 First St. S.E., Suite One, Washington, DC 20003  
Phone (202) 484-7133, Fax: (202) 484-0770 [www.railcompetition.org](http://www.railcompetition.org)

Dear Members of ARC:

The Executive Committee, our legislative affairs consultants at Meyers & Associates, Counsel, and myself completed a planning session last week. As discussed in the last newsletter, the purpose was to take a hard look at the type of legislation we have pushed in the past to see if it was still appropriate with the changes in political landscape in DC and the recent rulings at the STB. As a result of this session, the group has drafted a revised Mission and Strategy. In addition, 2007 plans have been written using the new strategy. In speaking for the Executive Committee, Meyers & Associates, and myself, we are excited about the revised Mission, Strategy and plans. They encompass everything ARC has stood for to date plus they focus our efforts on what will achieve reasonable rates and reliable rail service. We plan to meet again early in January of 2007 to finalize these statements and then communicate to all the members of ARC.

We have also initiated visits to the existing and new staff and members on Capitol Hill. Over the past month we have held meetings with a number of the relevant staff in both the House of Representatives and the Senate. We have found a renewed sense of energy from Members and staff to truly develop a strong strategy and move quickly in the new year to begin implementing this plan. With the change in the House and Senate, it appears that the political landscape, on this issue, has shifted in the direction of the captive shipper. We look forward to working with each of you in implementing ARC's Capitol Hill objectives in 110<sup>th</sup> Congress that starts on January 4, 2007. It should be an exciting and busy year, but we truly believe that our time is now to truly make a difference for those of us that rely on a competitive, efficient rail system.

If you would like to discuss anything with me, please do not hesitate to either call me at 202-484-7133 or email [MikeSnovitch@railcompetition.org](mailto:MikeSnovitch@railcompetition.org).

Everyone please have a Safe and Happy Holiday.

Mike Snovitch