



Webster Economic Development Alliance

Meeting Minutes from January 7, 2016

PRESENT:

Carmen Gumina, Ginny Nacy, Robyn Whittaker, Bill Horeth, Matt Chatfield, Chris Passero, Patrick Murray

Carmen Gumina welcomed everyone to the meeting.

Financial Report:

Patrick Murray reviewed the financial report for Year to Date 2015. The Alliance ended the year with a surplus of over \$40,000, an increase of over \$31,000 from 2014 levels. Approval of Financial report – moved by Ginny Nacy and seconded by Robyn Whittaker – all approved.

Chilled Water Feasibility Study:

The Board discussed and voted on the execution of separate contracts with NYSERDA and O'Brien & Gere. Approval of contract – moved by Robyn Whittaker and seconded by Ginny Nacy – all approved.

Staff Activity Report:

Matt Chatfield provided an activity update for the month of December. He said he met with the Applied Energy Solutions (AES) the buyer of 780 Salt Road which was an abandoned shell of a building. Matt said he is assisting the buyer with incentive programs through RG&E and NYSERDA. AES has been granted an industrial permit by the Town of Webster.

Matt is also working with Intergrow, regarding the proposed \$60 million dollar greenhouse facility project near the intersection of Salt Road and State Road. They have been given an incentive package from Empire State Development and the County of Monroe. They have come to terms with the Town for a host agreement and most of the financials have come to fruition for them but they do require significant energy needs from RG&E.

The new businesses in the Village are the Mac and Cheese which opened on December 25, 2015 and Sweet Wood Barbecue which will open soon in the former Hatter's location



Matt has been working with GRE on Project Nighthawk for a development on the 153 acres of former Xerox land at the corner of Salt and Schlegel. The property is part of a 240-acre site sold in 2009 to Tra-Mac Builders, a housing developer. The 153-acre siter remains industrially zoned. The site has high power and is two thousand feet from the water plant for the chilled water site.

Matt said he will receive a call by next Wednesday, January 13, 2016 to see if we have advanced into the next level of the ABC competition.

Matt discussed the preliminary budget report for year to date 2016. He suggested having a design and marketing services agreement with a firm for on-call services. He also suggested the need for an accounting firm for bookkeeping and a financial audit.

Meeting Adjourned: Carmen Gumina adjourned the meeting at 8:36 a.m.

Next Meeting: Tuesday, February 7, 2016 – 7:30 A.M. / Webster Chamber Offices

Respectfully submitted,

A handwritten signature in black ink that reads "John Cahill".

Secretary, WCCED
JC/ja