The Best Credit Card Processing Company to Work For



One of the first things you are going to need to consider when you start your journey in the credit card processing business is what ISO you are going to work with. Whether you are planning to become a sales agent or an ISO yourself working under a larger company, it's important to examine all of your options. If you're not cautious, you might find yourself signing up for a bad deal or even getting scammed out of your residuals.

So which is the best program to sign up with? Well, the short answer is that there is no "best" program for everyone. Each ISO is different, and so is each sales agent. Everyone has different goals, and so it's important to find a company that will be a good fit.

However, a lot of agents are seeing success working with <u>Shaw Merchant Group</u>. They offer some great commissions and residuals, and are a great choice if you're a beginner in this field. Shaw Merchant group has a diverse amount of products and services that you can offer to many kinds of businesses, so you don't have to worry about turning away merchants just because they work in a certain industry or are considered "high risk."

Shaw Merchant Group is one of the best in the country and has relationships with many different processing banks, which allows them to be versatile with the kinds of businesses that they accept.

Is Your Merchant High-Risk? No Problem!

Competition is a great thing for customers in a free market, but it certainly reduces profit margins for providers. One way that credit card processors can stand to increase their profits is to expand their range of customers and get into the so-called "high-risk" arena. Indeed, working with overseas customers or customers

who run businesses in tobacco, alcohol, or adult industries can be a bit riskier, but the revenue can also be substantially higher. Many times, merchants who are seeking a high-risk account have already been rejected when applying for normal merchant accounts, and they will be more than happy to work with you. Signing up with Shaw Merchant Group, you don't have to turn away merchants in this extremely lucrative niche!

How Much Can I Make?

Shaw Merchant Group offers residuals and splits that are similar to what you might encounter if you approach a large ISO directly. The draw here, though, is that Shaw Merchant Group allows you to work with many different processors, and greatly simplifies the processes of becoming an agent. You won't have to sign up with a dozen different ISOs just to have a decent amount of options.

Here are some of the great advantages of using Shaw Merchant Group's program:

- Give your clients tons of options when it comes to payment methods
- Get up to \$1K for every new account
- Get a large startup bonus
- Get residuals of up to 70%
- Keep track of your accounts with apps and analytics
- Get free training on the services you will be selling

Contact **Shaw Merchant Group** today and get started!