

SAMPLE ENTRY

Company Name	CONCEPTION SHOWROOM (1)	Locations
Address	110 E Ninth St (b) [N] Ste A661	New Company
Telephone/Fax Number	Los Angeles, CA 90079 213-614-9633/FAX: 213-614-9699	Price Point
Toll-Free	Toll Free: 866-354-9944	
Website Address	Website: www.conceptions showroom.com/index.html	
E-mail	Email: info@conceptions showroom.com	
Year	Founded: 2004	
Market Focus	Market: Women's; Accessories	
Rep Type	Type: Showroom; Tradeshow	
Reps Territory	Territory Served: California	
Lines Carried	Brands: Baby Grey; Beau; Everly Grey; Haru	
Showroom or Agency Owners, Individual Representatives, and specified contacts of the showrooms/agencies.	Dori Rhoades (Owner) Julie Khoury (Owner) Shawnte Parks (Sales Representative)	

CALIFORNIA - Los Angeles

SUCCARRA SHOWROOM - CALIFORNIA (3)

860 S Los Angeles St (b-p-vh)
Ste 309
Los Angeles, CA 90014
212-643-6314
Website: www.succarra.com
Email: lashowroom@succarra.com
Founded: 2006

Market: Accessories
Type: Road; Showroom
Territory Served: California; New York; Texas
Brands: Edison; Elizabeth Stone; Kris Natlons; Milk Money; Petite Jmie; Pluma; Quintessential; Raja Khan; Stephanie Kantis; Tiny Tags
Nash Yacoub (Sales Assistant)

SUE GOODMAN SHOWROOM (1)

127 E Ninth St (b)
Ste 909
Los Angeles, CA 90015
213-629-2493/FAX: 213-629-2494
Website: www.suegshowroom.com
Email: sales@suegshowroom.com
Founded: 1999

Market: Women's
Type: Showroom
Territory Served: California
Brands: Dittos; Doma; Kokun; Lavender Brown; Olive & Oak; On The Road; Ppla
Breana Kennedy (Showroom Manager/Senior Account Executive)

T RIDDLE (1)

860 S Los Angeles St (b-p)
Ste 211
Los Angeles, CA 90014
213-488-3371/FAX: 213-488-8062
Website: www.triddleshowroom.com

Market: Women's
Type: Showroom
Territory Served: California
Brands: Apricot; California Moon Rise; Kensie; Macbeth Collection; Yumi
Tara Riddle (Sales Representative)
tara@triddleshowroom.com

T SMITH & CO (1)

127 E Ninth St (b-m)
Ste 1005
Los Angeles, CA 90015
213-622-3449/FAX: 213-623-5101

Market: Women's
Type: Road; Showroom; Tradeshow
Territory Served: California
Brands: Anallili; Atina Christina; Time Machine; Under Cover
Jasmine Kay (Account Representative)
tsmithco2@aol.com
Jennifer De Castro (Account Representative)
tsmithco4@aol.com
Tami Smith (Owner)
tsmithco1@aol.com

TERESA'S ROOM (1)

1933 S Bdwy (b-des-m)
Ste 372
Los Angeles, CA 90007
213-623-8155/FAX: 213-612-0227
Toll Free: 866-723-5437
Website: www.teresasroom.com
Email: krystal@teresasroom.com

Market: Kid's; Accessories
Type: Showroom; Tradeshow
Territory Served: California
Brands: Baby Paper; Bubba Chew; Cheeky Chompers; First Steps Moccasins; Flapdoodles; I Play; Little Me Accessories; Molly & Millie; Popatu By Posh International; Puma Kids
Krystal Crooymans (Sales Representative)
krystal@teresasroom.com

Teresa Stephen (Sales Representative)

TERRY SAHAGEN SALES - CALIFORNIA (2)

860 S Los Angeles St (b-des)
Ste 1000
Los Angeles, CA 90014
213-489-9703/FAX: 213-489-9706
Website: www.tssla.com
Email: katie@tssla.com
Founded: 1989

Market: Women's
Type: Showroom; Tradeshow
Territory Served: California; Texas
Brands: Aq; lovov; Love Sam; Milly; The Range; Tracy Reese

Terry Sahagen (Founder)

TERRY SAHAGEN SALES - NEW YORK (2)

860 S Los Angeles St (des-m)
Ste 1000
los angeles, CA 90014
213-489-9703/FAX: 213-489-9706
Website: www.tssla.com
Email: katie@tssla.com
Founded: 1989

Market: Women's
Type: Showroom; Tradeshow
Territory Served: California; Texas
Brands: Aq; lovov; Love Sam; Milly; The Range; Tracy Reese

Jen Mellet (Sales Representative)
jen@tssnyc.com

Kayla Herman (Sales Assistant)
Terry Sahagen (Owner)

TIANELLO INC (1)

138 W 38th St (bd-des-m)
Los Angeles, CA 90037
323-231-0599
Toll Free: 800-223-8328
Website: https://www.tianello.com
Founded: 1992

Market: Women's; Men's
Type: Showroom
Territory Served: California
Brands: Tianello
Steve Barraza (Chief Executive Officer)

TREND REQUEST (1)

127 E Ninth St (m)
Los Angeles, CA 90015
213-622-8886/FAX: 562-433-4299
Email: david@trendrequest.com
Founded: 2012

Market: Women's
Type: Showroom
Territory Served: California
Brands: Bobeau; Dual Nature; Good Luck Gem; H.I.P.; In Spade; Know One Cares; Lime Blue; Mellow Day; Wallpapher
Julie Stevens (Sales Representative)
Simone Carillo (Owner)

TRUE COLLABORATIVE FASHION - CALIFORNIA (2)

860 S Los Angeles st (b-m)
Ste 320
Los Angeles, CA 90014
503-222-5151/FAX: 866-422-7428
Website: www.collabfashion.com
Email: orders@collabfashion.com
Founded: 2006

Market: Women's
Type: Showroom; Tradeshow
Territory Served: California; Oregon
Brands: Acote; Amadi; Little River Sock Mill; Pendleton Woolen Mills; Prairie Underground; Womxn's Rites

Ashley Doty (Social Media Agent)
ashley@collabfashion.com

Erin Glanz (National Agent)

UTE & JIM'S ACCESSORIES (1)

110 E Ninth St (p-vh)
Ste A1089
Los Angeles, CA 90079
213-629-9278/FAX: 213-629-0127
Website: www.uteandjim.com

Market: Accessories
Type: Tradeshow
Territory Served: California
Brands: Adora; Catori; Elliott Lucca; Fraas Scarves; Lauer Gloves; Laurel Burch; Sak, The; Sun'S Sand
Ute Wegmann (Sales Executive)

VALERIE HAMBAS SHOWROOM (1)

127 E Ninth St (b-m-p)
Ste 800
Los Angeles, CA 90015
213-622-7770/FAX: 213-622-1248
Website: http://www.valeriehambasshowroom.com
Email: valerie@valeriehambas.com
Founded: 2001

Market: Women's
Type: Showroom; Tradeshow
Territory Served: California
Brands: Bentlee Wear; Blenne; Kay Celine; Krazy Larry; Love & Grace; Muche Et Muchette; Oscallito; Saxx; Valerie Hambas
Valerie Hambas (Showroom Manager)

BRAND INDEX

Brand Name	Showroom/Rep	City	State	Brand Name	Showroom/Rep	City	State
Ubbi	Carolina Baby Co	Seneca	SC	V&Crew	Jennifer Rush	Dallas	TX
Uber Mom	Chotobaby Inc	Calgary	AB		Smallshop Showroom	Los Angeles	CA
Ubu	Alan Heller	Chicago	IL	Vaccelli-Italy	Garry Goldfarb	Boynton Beach	FL
	Jay Stein	South Windsor	CT	Val Max	LC Collections	New York	NY
	Longshore Bo	Tampa	FL	Valentina	James Toy	San Francisco	CA
	Orly (Collection of Canada)	Montreal	QC	Valentina Signa	Drew Crew	Laguna Niguel	CA
Ucan	Marty Byer	Potomac	MD	Valerie Hambas	Valerie Hambas Showroom	Los Angeles	CA
U-Dot	Lines of Denmark	Olympia	WA	Valley	Avanti Shoe Corp	Miami	FL
Ugg	Greg Annunziata	Milwaukee	WI	Valley Decorating	Coff's - Georgia, The	Atlanta	GA
Ugg Australia	Ryan Nishioka	Sherwood	OR	Valley Eyewear	Make Good Agency	Vancouver	BC
Uldahl	Shelley Walsh Agency	Vancouver	BC	Vams Canada	Mike Coupland Agency	Edmonton	AB
Ulf Andersson	Csisters Wholesale Apparel	Los Angeles	CA	Van Heusen	Xtra Blanks Apparel	Harrison	TN
	- California			Van Klee	Steve Levinson Showroom	Los Angeles	CA
Ulla Johnson	Findings - Atlanta	Atlanta	GA	Vanessa Seward	CD Network	New York	NY
	Findings - Dallas	Dallas	TX	Vangelo	Al Giesbrecht	Peachland	BC
	Findings - Los Angeles	Los Angeles	CA	VanitA@ Couture	Csisters Wholesale Apparel	Los Angeles	CA
	Findings - New York	New York	NY		- California		
Ultracor	Joey Showroom - New York	New York	NY	Vanite Couture	Dana Emilia Presents	New York	NY
Ultimate Direction	Rob Cairns	Victoria	BC	VanitA@ Couture	Jack Fruhling	New York	NY
Ultimate Milks	Madalyn Coviello	New York	NY	Vanklee Imports	Kathy Franz Collection	Greenbrae	CA
Ultracor	Joey Showroom - California	Los Angeles	CA	Vans Footwear	Brian Keating	Nutley	NJ
Umi Shoes	Elisabeth Everly & Co	Atlanta	GA	Vans Snow	Adam Bovee	Burnsville	MN
Un Fortunate Potrait	Findings - New York	New York	NY	Vans Snow Boots	Brian Keating	Nutley	NJ
Unbelieva Bra	Tuttle Agency	Vancouver	BC	Vaquetta Collection	Kathy Barrett Selections Inc	Beverly Hills	CA
Uncle Frank	Michael Corenblum & Associates	Atlanta	GA	Varsity	Idiel Showroom	New York	NY
	Elisabeth Everly & Co	Atlanta	GA	Variation	Knapton Agencies Ltd	Vancouver	BC
Uncle Goose	Forever Young Clothing Co	Los Angeles	CA	Vasque	Joe Denne	Monticello	MN
Uncommonly Cute	Patti Bergstrom Sales	Los Angeles	CA		Rob Cairns	Victoria	BC
Undee Bandz By Top				Vasque Footwear	Waypoint Outdoor Inc	Seattle	WA
Trendz., Inc				Veda	Parlor Showroom	Miami	FL
Under Armour	13west LLC	Irvine	CA	Vegan	Rhoda Katz & Co	Dallas	TX
	Cooper Kids	San Leandro	CA	Vegan Leather Handbags	WR Leather Goods	Edmonton	AB
	Richard Rubin Apparel	Atlanta	GA	Vejaiz Accessories	MANOJ ENTERPRISES	Northridge	CA
Under Armour Action	Mike Neville	De Pere	WI	Vejaiz Designs	MANOJ ENTERPRISES	Northridge	CA
Under Armour Collegiate	Diane Kieffer	Edina	MN	Vejaiz Imports	MANOJ ENTERPRISES	Northridge	CA
Kids				Vekslers	Foundfuture	Brooklyn	NY
Under Armour Kids	Diane Kieffer	Edina	MN	Velan Jette	Susan & Co	New York	NY
Under Armour Outdoor	Diane Kieffer	Edina	MN	Velvet	Findings - Atlanta	Atlanta	GA
Under Cover	T Smith & Co	Los Angeles	CA		Findings - Dallas	Dallas	TX
Under The Nile	Lynn Meyer Inc	New York	NY		Findings - Los Angeles	Los Angeles	CA
	Tiny Ginger - New York	New York	NY		Findings - New York	New York	NY
	Zaiff / Finkelstein Associates	Lincolnshire	IL	Velvet By Graham & Spencer	Proper Fools LLC	New York	NY
Underella By Ella Moss	Gig Showroom, The	Los Angeles	CA				
Undie Couture	Goodz By Missy & Nahum	Seattle	WA		Yates And Company - Ontario	Toronto	ON
Undie Shorts	Dottie Dellorlano	Dedham	MA		Agent RED International	New York	NY
Unfortunate Portrait	Findings - Dallas	Dallas	TX	Velvet Heart	Yates And Company - British Columbia	Vancouver	BC
Union Binding Company	Emmet Klocker	Clearwater	MN	Velvet'S Designers			
Union Studio Metals	Shilan Accessories Ltd	Chicago	IL				
United Nude	Skout Agency	Vancouver	BC	Velveteen	AB Spoon	Los Angeles	CA
United Wood	Joey Showroom - New York	New York	NY	Venario Usa	Frank Levy Inc	Denver	CO
Unitedwood	Joey Showroom - California	Los Angeles	CA	Venezia-Milano Italia	Renee Cohen Sales LLC	Los Angeles	CA
Universal School Uniforms	Richard Rubin Apparel	Atlanta	GA	Venque Bags	Caravetta / Vicinity	Richmond	BC
Uno Magnetic	Deb Atiyeh & Associates	Lake Oswego	OR	Vera Bradley	Von Tour's - Corinth, The	Corinth	TX
Up	Gary Gates Sales	Vancouver	BC	Vera Bradley Diaper Bags	Summer Place Reps	Atlanta	GA
	Lynn Girard Showroom	Los Angeles	CA	Verafatto	Susan Somers Sales - Florida	Tamarack	FL
Up & Away	Bill & Sandie Ellsworth	Dedham	MA		Susan Somers Sales - Puerto Rico	Carolina	PR
Up Baby	Klein Group - Texas, The	Dallas	TX	Verducci	Fern Liberson	Los Angeles	CA
Up N Down	Allison Bangel-Quinto	Melville	NY	Verena	Schmitt Agency	West Kelowna	BC
Up!	Ordel Group Agency	Vancouver	BC	Verloop	Bonnie G & Co	Sunderland	MA
Upcountry By Du Monde	Sharon Mack	Sauk City	WI		Item Showroom	New York	NY
Uranium	Agency Ka	Montreal	QC	Vermont Originals	Kathleen Buchan	Stowe	VT
Urban Agriculture	Fine Lines Co - California	Los Angeles	CA	Veronica	Tracy Mulheron	Pittsford	NY
Urban Behavior	Indigo Agency	Dallas	TX	Veronica M	Kim Natale	Pittsford	NY
Urban Camo	Solo Agency	New York	NY		Koastal Konnection	Chicago	IL
Urban Originals	Ritz Group Inc	Los Angeles	CA	Veronique Mijikovitch	Attitudes Showroom	New York	NY
Urban Sunday	Julie Smith Kids	Los Angeles	CA	Vertex	Sharon Koshet Sales	Los Angeles	CA
Urdan	Accessories the Showroom	Seattle	WA	Vest	Joyce Wu	Sayreville	NJ
Ursula Of Switzerlandd	Cary A Lowe - California	Atlanta	GA	Ves'Rs Intl	Dave Kerr Sales Agency	Edmonton	AB
	Freeman Fashion Agencies	Toronto	ON	Via Cacao	Monkey Business	Portland	OR
	Lee Roski Ltd	Chicago	IL		Paperdoll Style	Los Angeles	CA
	Peggy Finnegan	Petaluma	CA	Via Strozzi	Item Showroom	New York	NY
	U R U Clothing	Escondido	CA	Vianney Mendez	Cocot Showroom, The	Miami	FL
Us Angels	Lynn Meyer Inc	New York	NY	Viberg Boots/Stompers	Granquist Agencies	Nanaimo	BC
Use Unused	W29 Showroom	New York	NY	Vicedomini	ADK Fashions	New York	NY
Ushu Salvation	Nyali Showroom	Los Angeles	CA	Victoria	Steve Cobbs / Yolanda Ramirez Sales	Palm Beach	FL
Uvex Helmets And Goggles	Jon Theis	Mound	MN	Victoria Cunningham	Kristi Harris Sales - California	Los Angeles	CA
					Kristi Harris Sales - New York	New York	NY
					Ellnor J Murphy	Dover	NH

V

V & Crew Downey Associates LaGrange Park IL
 V. Fraas Ladies' & Men'S Shelley Walsh Agency Vancouver BC