



*"Strengthening the Connection with the Visi "*

*"And my God will meet all your needs according to His glorious riches in Christ Jesus. To our God and Father be glory forever and ever. Amen  
Philippians 4:19-20*

## *Heit's Point HiLites*

## Summer 2013

Sign up for the  
Hi-Lites by email

Request at [mark.nolte@heitspoint.com](mailto:mark.nolte@heitspoint.com)

Inside this Issue...

- Director's corner
- News from the Board p.2
- Ministry Membership p.3
- Festival p.4
- Summer camp p. 4
- Financials p.6
- Volunteer opportunities p.7
- Wish List p.7
- Thrivent Choice p.8

### **Dear Friends in Christ**

I know everybody has been wondering where the bi-monthly newsletter was. In order to better utilize our marketing funds and opportunities, our bimonthly newsletter has been changed to quarterly. We are continually trying to be better stewards of the funds given to this Ministry.

I have had the privilege of serving as your director for the last 2 1/2 years and have served on staff for 11 1/2 years. Your support has made it possible for Heit's Point to be where it is today. Every facility on site is functional and in good repair, each facility generating income to pay for operations. I arrived when the Spitz Center was being completed. Since then, we have built two bunkhouses and modified a 3rd, upgraded and modified all 3 cabins, upgraded and modified the Heitman house, Lodge, and Stone house, built an Activity Center and most recently enlarged the Ascension Haus. Volunteer labor has and is serving an integral part of our facility maintenance. But facilities are only part of the equation to our stability.

Heit's Point's financial status has always been a challenge, but God has always, through you, provided. We have done many things to cut costs and make everything as efficient as possible. Our budget for 2013 is down 54% from 2004; payroll is down 60%, insurance is down 14%, and utilities have only increased 24% over the past 10 years. Now, we need your help to ensure our financial stability.

We have formed a development committee to establish a path towards a sustainable Ministry. Please contact us if you would like to help in this challenge with your financial support or to service in some capacity on the committee.

May God continue to bless all of you as you serve Him in your own unique way.

God's Blessings!

*Mark Nolte* Executive Director

### **2013 Calendar**

- 13 Oct "Funding the Future"  
Dinner & Auction
- 27-29 Sept  
Singles Retreat
- 1-3 Nov Confirmation Retreat  
"Apostles Creed"
- 8-10 Nov Confirmation Retreat  
"Lord's Supper"
- 15-17 Nov Confirmation Retreat  
"Ten Commandments"

Check us out on Facebook, we are up to 400 Friends, more join everyday!



## Heit's Point Lutheran Ministries

### Mission Statement

"Strengthening the  
Connection with the Vine"

### Board of Directors

**Bill Buehrle** Chair

**Bob Vieth** Vice Chair

**Bill Haas** Secretary

**Gary Pumphrey** Treasurer

**Gary Barkhaus**

**Vernon Grefe**

**Joyce Martin**

**Joye McElwee**

**Kirk Thiemert**

### Staff

**Mark Nolte** Executive Director

**Cindy Carter** Office Administrator

**Rev. Lampe** Pastoral Advisor

**Vicky Lucas** Housekeeping manager

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### Visit our website at:

[www.heitspoint.com](http://www.heitspoint.com)  
[www.facebook.com/heitspoint](http://www.facebook.com/heitspoint)  
Recognized Service Organiza-  
tion Lutheran Church Missouri  
Synod

# From the Board

The board has been struggling with a number of issues over the last few months. As you look through this Hi-Lites, you will see that we have been dealing with a major downturn in our economic situation. No doubt, all religious organizations are feeling the same impact with less available funds to operate and pay the bills. In our case, we don't have the privilege of a consistent group of people coming every week to enjoy the beauty that God has prepared for us to enjoy at Heit's Point.

Our budget over the last few years has been developed in a conservative manner to compensate for the economic situation we all are being affected with. Within our budget we depended upon various groups to return at the levels of the past. Unfortunately, this year not all groups returned which eliminated considerable planned income. We had worked hard to market to the parochial schools for summer camp attendance. However, we only had approximately 160 kids come each year in the last two years. We planned for 300 each year. Yes, kids do have many activities that they are involved with at home and let's face it; available funds within the family are getting harder to come by also.

The 2012 End of Year Appeal only raised one third of the amount we needed to help us through the winter months. Again, we understand the economy is not helping any of us. We have not helped ourselves in sharing with our supporters about several building projects that we have completed in the last few years. The image you saw was that we were doing real well because of these projects. First of all, these building projects were initiated by a major donor and because of their desire; we could not turn down their idea simply because there was a value for these projects to support our mission. However, it appears that a lot of our donors gave to the project or gave to another organization they thought needed funds more than Heit's Point because of the image we gave by completing these building projects.

We are increasing our mailings by a significant amount in hope that our supporters will respond in a positive manner. An example that would sure help is: approximately 1,400 appeal letters are going to be sent and if each recipient would reply with a minimum of \$25.00 donation, it will give us the much needed \$35,000 that will get through the winter months. We're sure that God will be there to help. After all, we are providing a respite to many and are spreading His Love through word and deed to all who come. Now that is OUTREACH.

We, the board, want you to know that we share your love and recognition of the importance Heit's Point has been to so many people, young and old. We are committed to getting us through this difficult financial time and we ask for your support in both prayer and finance. As you can see, the board has been and will continue to be hard at work to make sure that Heit's Point will remain a place where people can enjoy His creation and walk away rejuvenated with His Spirit.

***"He has Risen, He has Risen indeed"***

Blessings,  
Bill Buehrle, Chairman

# Friends of Heit's Point

## Membership at your level

As a Heit's Point Member you decide your level of commitment to the Ministry area you are passionate about. Whether it is through a one-time gift, ongoing support, or volunteering as a facilitator of laborer. At any level, your commitment is essential to our mission of "Strengthening the Connection with the Vine".

### One-Time Gift

Use your one-time donation, fundraising event, or door offering to support the program you choose.



### On-Going Support

You will become engaged in the day to day Ministry outreach by interacting with Heit's Point programs and committing your ongoing prayers and support.



### Volunteer

Participate in retreats, summer camp, children's events, building projects, and much more.



### Leadership

**\$2500 +**

Weekend for two at Heit's Point  
15% discount at Heit's Point  
Two seats at Christmas Celebration  
Heit's Point Polo shirt  
Festival, newsletter, & lobby recognition  
Receive quarterly newsletter  
Voting member

### Stewardship

**\$1000-\$2499**

10% discount at Heit's Point  
Two seats at Christmas Celebration  
Festival & newsletter recognition  
Receive quarterly newsletter  
Voting member

### Sustaining

**\$250-\$999**

Festival & newsletter recognition  
Receive quarterly newsletter  
Voting member

### Supporting

**\$100-\$249**

Recognition in newsletter  
Receive quarterly newsletter  
Voting member

### Friend

**\$1-\$99**

Receive quarterly newsletter

For more information contact Mark Nolte at

1-660-668-2363 or [mark.nolte@heitspoint.com](mailto:mark.nolte@heitspoint.com)

# Heit's Point Outdoor Festival



This years Outdoor Festival was glorious. Rev Hagan led our worship service and the "Hearts of Praise" Praise band from Springfield provided beautiful music. The auctions were a great success and the carnival and kid's games provided entertainment throughout the afternoon. Topping it all off was ice cream and homemade pie.

**If you're not listed below, you missed an outstanding day of fellowship and fun!**

St. Pauls, Concordia (28) King of Kings , Kansas City,(17) St. Pauls, Sedalia (14) Ascension, Kansas City (11) Trinity, Jefferson City (6) Faith, Warsaw (6) Immanuel, Higginsville (6) Immanuel, St Charles (5) Our Redeemer, Marshall (5) Salem, Black Jack (4) Messiah, Weldon Spring (4) St Mathews, Lees Summit (4) Faith, Jefferson City (4) Trinity, Lebanon (4) Our Savior Sedalia (4) Beautiful Savior, Lees Summit (3) Timothy, Blue Springs (3) Zion, Lincoln (3) Mt Hulda, Cole Camp (3) Messiah, Independence (2) Trinity, Springfield (2) Trinity, Alma (2) Trinity, Columbia (2) Trinity, Appleton City (2) Trinity, Clinton (2) Grace, Versailles (2) St Pauls, St. Louis (2) Bethlehem, Warrensburg (2) Trinity, Boonville (1) St Anns, Warsaw (1) Victory Christian, Waverly (1) Trinity, Cole Camp (1) St Pauls, Independence (1) St Johns, Kansas (1) Christ Memorial, St. Louis (1) No church identified (11)

## Summer camp!



Although this years summer camp did not grow any, there were many things to be thankful for. The youth baptized 2 years ago were at camp and family camp - they attend church every Sunday. One of our Junior Counselors was encouraged by her father to come to camp, he was a counselor at camp when he was younger. She had a fantastic 2 weeks, and will be coming back next year as a counselor. There are many other great things that happen at summer camp, please encourage the youth in your church to attend next year.

King of Kings, Kansas City (19) Trinity, Lebanon (10), Trinity, Jefferson City, (10) St Paul's, Concordia (8) Immanuel, Lockwood (7) Abiding Savior, St. Louis (6) St. Stephens, Liberty (6) Holy Trinity, Grandview (5) St. Paul's, St. Joseph (5) Timothy, Blue Springs (5) Mt. Hulda, Cole Camp (4) Immanuel, St. Charles (4) Faith, Jefferson City (4) Christ, Platte Woods (4) St. Paul's, Sedalia (3) Immanuel, Joplin (3) St. Johns, Stringtown (3) Trinity, Cole Camp (3) St. Luke's, St. Louis (3) Ascension, Kansas City (3) Campus, Columbia (3) Trinity, Alma (3) Faith, Kirksville (2) Immanuel, Boonville (2) Hope, Osage Beach (2) Peace, Kansas City (2) Faith, Warsaw (2) Redeemer, Nixa (2) St. Paul's, California (1) Our Savior, Buffalo (2) St. John's, Lohman (2) Our Savior, Sedalia, (1) Our Savior, St. Charles (1) Lutheran Church of Resurrection, St. Louis (2) Bethlehem, Warrensburg (1) Immanuel, Olivette (1) Holy Cross, Kansas City, (1) Zion, Blackburn (1) Our Redeemer, Marshall (1) Immanuel, Waverly (1) Other (11)

# Help Us “Fund The Future” of Heit’s Point

You are invited to support the ministry at Heit’s Point by participating in the following event:

**What:** Dinner with silent and live auctions

Auction items may be previewed at [www.heitspoint.com](http://www.heitspoint.com)

**When:** October 11, 2013

Registration and Silent Auction with hors d’oeuvres at 6:00

Dinner at 6:45 p.m.

**Where:** Ascension Lutheran Church – Family Life Center

4900 Blue Ridge Blvd

Kansas City, MO 64133

Reservations available at the Heit’s Point web-site [www.heitspoint.com](http://www.heitspoint.com) . You are encouraged to share this evening by inviting family and friends to join us.

*At Heit’s Point, one **Refreshes** the body with elements of nature, **Renews** the soul by being close to God without distractions and **Rejoices** for all God’s blessings. In 2013, over 4000 guests have visited Heit’s Point. Visitors include nearly 600 campers from 4-H, Royal Family, Harmony Baptist and Heit’s Point camps. 25 congregations have participated in Elders and Confirmation retreats. 13 family reunions, 5 pastor respites, a youth retreats were held at HP. The ages of people attending the camp range from 2 to 98 years*

*On the day I called, you answered me: Psalm 138:3*

## Here are a couple of the live auction items



1 week’s stay at 2 bedroom condo overlooking Fall river in Estes Park, Colorado.



250 lb hog with a \$50 gift certificate processing from Alewel’s Country Meats.

*Please check [www.heitspoint.com](http://www.heitspoint.com) for current listing of auction items*

## These items are a sampling of the silent auction items

Decorator Lanterns



Eight tickets for 2014 Royal’s game.



Mirror made by Roger Hink

Coleman LED light

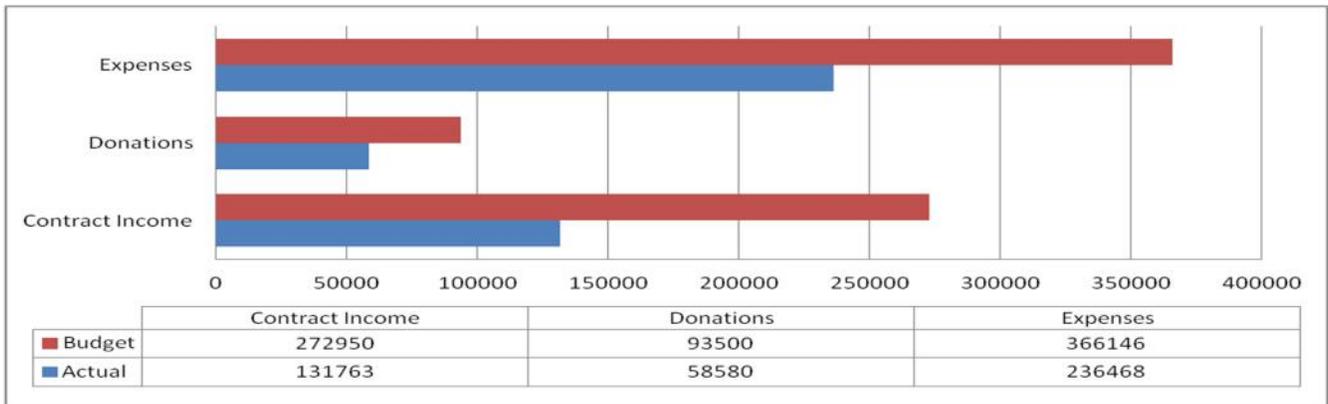
### Gift cards

Olive Garden  
I-Hop, Chick-Fil-A  
Herford House  
Saulty Iguana  
Steak-n-Shake  
and many more!



Christmas Banner Hung in the Plaza

# Financial update



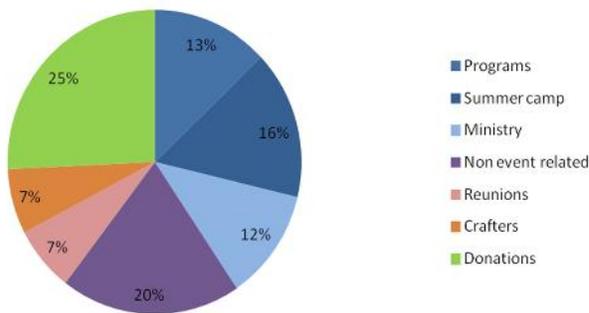
Heit's Point needs your help.

The economy over the past 3 years has taken its toll. This year it has caught up to us. Major parts of our income have suffered; scrapbooking events - down 50%, reunions - down 30%, campership needs for youth to come to camp, continue to increase, and food costs continue to rise.

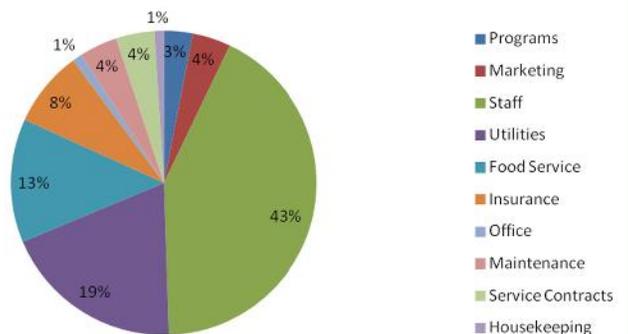
We continue to trim our budget, utilizing volunteers where ever possible for staffing, and doing competitive buying of our food and supplies. We need your ongoing donations to survive this set back.

This Ministry has impacted many people over the years and with your help will continue to bring the good news of Jesus Christ to all. **“Strengthening the Connection with the Vine”**

**2013 Income**



**2013 Expenses**



Programs are \$3,055 less than budget to date  
 Summer camp ended \$32,900 less than budget  
 Adult/Youth Ministry - \$11,657 less than budget to date  
 Non Event related is \$1,600 less than budget to date  
 Reunions are \$5,400 less than budget to date  
 Crafters are \$6,100 less than budget to date  
 Donations are \$6,880 over budget to date

Program - 33% over budget to date - 20% under total budget  
 Marketing - 30% under budget to date - 54% under total budget  
 Staff -1% under budget to date - 28% under total budget  
 Utilit -5% under budget to date - 36% under total budget  
 Food service - 10% over budget to date - 16% under total budget  
 Insurance - 28% over budget to date - 36% under total budget  
 Office - 20% under budget to date - 49% under total budget  
 Maintenance - 13% over budget to date - 24% under total budget  
 Service Contracts - 14% under budget to date - 36% under total budget  
 Housekeeping -54% under budget to date - 65% under total budget

To date income is \$36,000 less than in 2012 at this same time

To date expenses are only \$600 more than 2012 at this time

## Support Opportunities

### Volunteering

Re-stencil boats	Repair Paddle boats	Deck Staining
Road grading	Trail work	Flower bed work
Wood splitting	Weekend host	Evening host
Winterization	Spring camp readiness	Outdoor education facilitator
Weed eating	Event facilitator	Challenge course facilitator

**Memorials:**      Bricks \$100 or \$500      Benches \$200

#### Spitz Center

Repair & Stain Decks	\$1500
New Lobby furniture	\$10,000
Dining Hall flooring replacement	\$5000
Emergency Generator service	\$2500
Fire System service	\$1500
Pool refurbishment	\$500
Pool furniture	\$2000
Kitchen appliance service	\$2500
Exercise equipment	\$5000
Bookkeeper computer upgrade	\$1500
HVAC system service	\$10,000
Recognition/appreciation plaques	\$500

#### General

New outdoor chapel benches	\$300 ea.
Stair & stage repair & stain	\$1000
1 year web page sponsorship	\$500
Sponsor summer camp t-shirts	\$1200

*A special thanks to all those who gave memorial gifts in honor of Ruth Hink. Her and her husband hold a special place in our hearts here at Heit's Point!*

### Wish List

We are thankful for the support of our wish list. Prayerfully consider providing these items.

#### Office

25 cases of paper  
Permanent markers  
Note pads

#### Maintenance

Paint & Stain brushes  
Deck stain  
Tires for green truck  
3" torque screws  
Fiberglass repair kits  
Road rock \$250/load  
Weed killer

#### Programs

Basketballs  
Volleyballs  
Softball gloves  
Arrows  
Tick granules  
BBQ grills  
First Aid supplies

#### Housekeeping

Vacuum cleaners  
Mop buckets  
Twin mattress pads



Heit's Point Lutheran Ministries, Inc.

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Lincoln, MO 65338

Non-Profit Organization

US Postage

Paid

Lincoln, MO

Permit No. 9

Questions? Contact us b

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E-mail: [info@heitspoint.com](mailto:info@heitspoint.com)

[www.heitspoint.com](http://www.heitspoint.com)

## **Thrivent Choice**

**Thank you** to all those who have taken advantage of their opportunity to direct "Choice Dollars" from Thrivent Financial for Lutherans! Heit's Point have received \$11,004 in 2013. The funds from this member-advised charitable grant program continue to be very important to Lutheran organizations and congregations alike by taking the place of previous supplemental and matching programs.

**We are excited that this program is still in place in 2013 and that Thrivent members will be able to direct their Choice Dollars to the organization of their choice. This can be done very simply with a phone call to (800) 847-4836, or if you have access to the Internet, at [www.thrivent.com/choicedollars](http://www.thrivent.com/choicedollars).** The Internet option gives you full access to your balances, all available recipient organizations, and a simple way to direct your dollars at any time that you would like.

Thanks for remembering Heit's Point with Thrivent Choice! Your choice is a huge blessing as we partner together in this Ministry; "**Strengthening the Connection with the Vine**".

Heit's Point benefits from the National Lutheran Outdoors Ministry Association, which is an organization made up of individuals who support Lutheran outdoors ministry centers across the country. NLOMA provides services like summer staff recruitment, conferences, professional growth, opportunities, periodicals, consultation services and much more. For information contact Heit's Point or go to [www.nloma.org](http://www.nloma.org). Consider becoming a member of NLOMA!

